

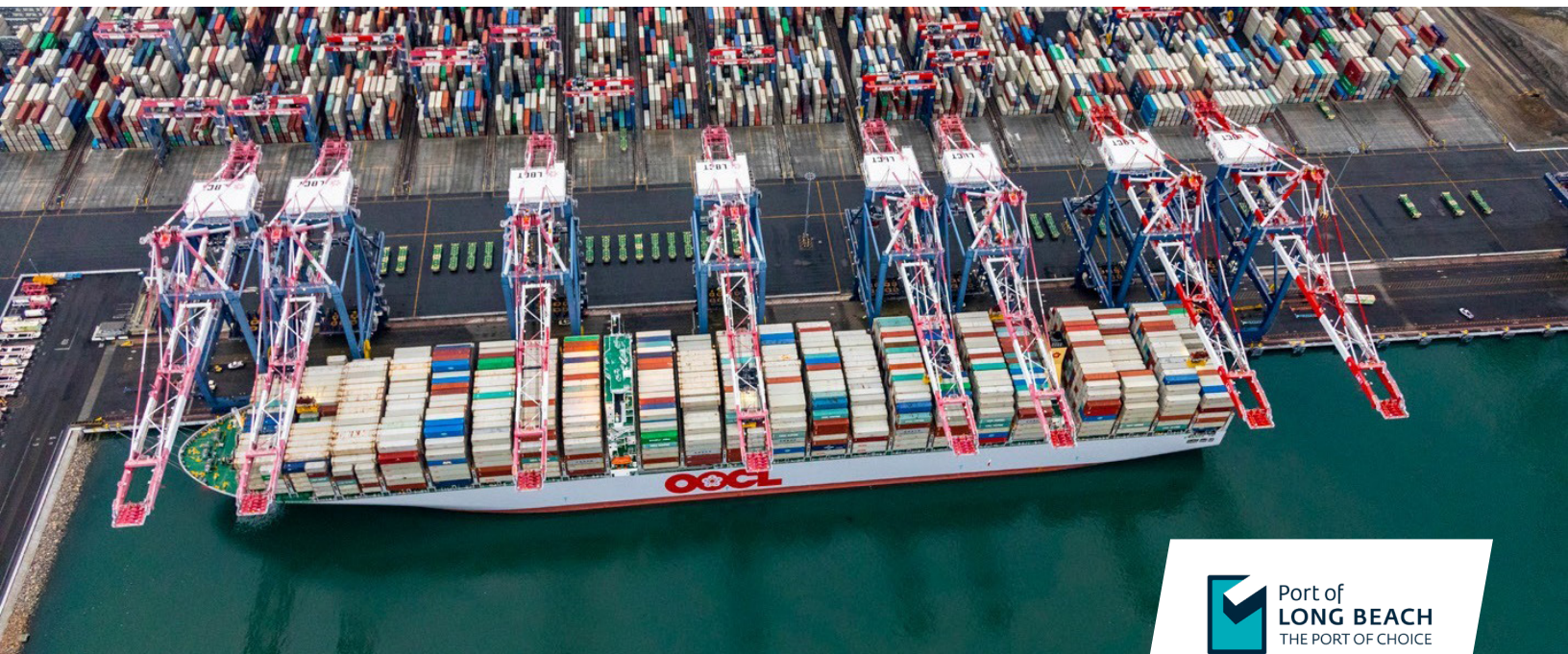
CITY OF LONG BEACH / HARBOR DEPARTMENT / GOVERNMENT RELATIONS DIVISION

DIRECTOR OF GOVERNMENT RELATIONS

PORT OF LONG BEACH, CALIFORNIA / \$210,000-\$255,000 DOE/DOQ

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THE PORT OF LONG BEACH SEEKS A DIRECTOR OF GOVERNMENT RELATIONS to help lead the [world's most modern, efficient, and sustainable seaport](#) into an innovative future! As one of the largest and busiest ports in the United States, the Port of Long Beach (POLB) plays a pivotal role in international trade and fosters positive relationships with elected officials, legislators, and key stakeholders at the local, state, and federal levels. The Director of Government Relations (Director) will oversee the Port's Division of Government Relations, with six direct reports and an annual budget of approximately \$1.7 million. This leader will be a visionary, strategic, diplomatic, trustworthy, and collaborative team player. This position's key responsibilities include government and legislative strategizing and planning, writing policy briefs, reading and keeping up with current and proposed legislation. This role requires a problem solver, who is adept at effectively working with POLB's stakeholders and other departmental leaders. This role offers exciting opportunities to travel both domestically and internationally and make a positive impact at POLB, as you navigate complex legislative landscapes and contribute to the growth of international trade. *Become a key player in this mission-driven and dynamic seaport—apply today!*





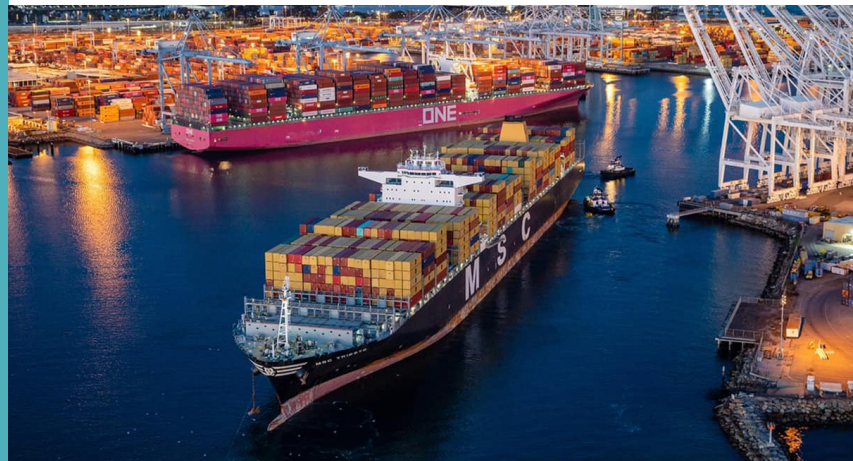
THE COMMUNITY

THE CITY OF LONG BEACH is located south of Los Angeles and adjacent to Orange County, making it a prime location with oceanside activities, diverse culture, and a unique economy. The City is home to approximately 470,000 residents living across the area's 51 square miles. The City of Long Beach's community is one of the most diverse in the United States, making it an excellent place to learn about and immerse yourself in various cultures. When you live in Long Beach, you get to enjoy the Southern California climate all year long, making surfing, hiking, golfing, and other outdoor activities quite popular in this area. Biking is a favorite pastime among residents, as this area is bike friendly. The City was also rated the 10th "Most Walkable City" of over 100 cities globally! It features six miles of stunning beaches and many parks and public spaces, as well as The Long Beach Convention Center, Aquarium of the Pacific, Queen Mary, and the annual IndyCar Acura Grand Prix of Long Beach.

THE PORT OF LONG BEACH

THE PORT OF LONG BEACH is the City of Long Beach's Harbor Department and is governed by the Long Beach Board of Harbor Commissioners. Founded in 1911, it has grown to 3,200 acres and now employs 600 full-time staff members, with annual operating revenues of nearly \$486 million. POLB is the premier U.S. gateway for trans-Pacific trade and a trailblazer in innovative goods movement, safety, and environmental stewardship and sustainability. Voted **"Best West Coast Seaport"** by industry peers, POLB handles trade valued at \$200 billion annually and supports 2.6 million jobs across the nation. Its operations are supported by a combination of enterprise funds, bond financing, and grants. POLB is one of the few U.S. ports that can welcome today's largest vessels, serving 175 shipping lines with connections to 217 seaports around the world. Goods moving through POLB originate in or are destined for every congressional district in the United States. In 2022, POLB handled more than 9.1 million container units, achieving the second-busiest year in its history.

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THE GOVERNMENT RELATIONS DIVISION

OVERSEEN BY THE DIRECTOR OF GOVERNMENT RELATIONS, the Division includes six staff members: three Government Relations Officers, one Workforce Development Officer, one Government Relations Local and Regional Liaison, and one Government Relations Secretary. The Division operates as part of the Strategic Advocacy Bureau, and plays a crucial role in establishing and maintaining effective communication and collaboration between POLB and various government entities, working to ensure alignment with regulatory requirements, policies, and legislative initiatives. **For an official overview of the Department, view the org chart here.**

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/ CURRENT INITIATIVES /

POLB is in the midst of a \$2.2 billion capital improvements program over the next 10 years as they build the **Green Port of the Future**.

AMERICA'S GREEN GATEWAY. \$283 million in federal funding to assist in building a rail project which will enable the Port of Long Beach to move more cargo by trains, speeding deliveries across the entire national supply chain, easing congestion, and lessening local environmental impacts. Completion of the entire project is expected in 2032.

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ELECTRIC VEHICLE BLUEPRINT. The Port was awarded \$2.5 million to develop an infrastructure master plan to transition container terminal operations to zero-emission, install chargers to electrify Harbor fleet vehicles, and develop a Workforce Assessment Report to evaluate skills needed to maintain zero-emission infrastructure.

LAND & WATER BIOLOGICAL SURVEYS. The Port's efforts to reduce environmental impacts related to the movement of goods have resulted in a flourishing ecosystem for fish and marine mammals.

START PROGRAM. The California Air Resources Board awarded a \$50 million grant for the START program, a near-zero and zero-emissions supply chain—including 100 pieces of zero-emission terminal and 34 pieces of cargo-handling equipment, two clean container ships, an electric-drive tugboat, five electric trucks, and two heavy-duty truck charging outlets.

CLIMATE ADAPTATION AND COASTAL RESILIENCY PLAN. The Port is implementing adaptive measures related to projected climate change into its policymaking and planning processes, construction practices, infrastructure design, and environmental documents.

COMMUNITY GRANTS PROGRAM. Over the next 12–15 years, the Port plans to invest \$46.4 million toward community-based projects that reduce impacts on air quality, traffic, noise, and water quality.

THE JOB

THE DIRECTOR OF GOVERNMENT RELATIONS **REPORTS** to the Director of the Strategic Advocacy Bureau and will lead and mentor the Division's six staff and oversee an operational budget of approximately \$1.7 million. They will strategically identify sources of funding for critical projects and lead the division in the development and implementation of 2-year strategic plans aligning with each legislative session.

This role consists of a unique combination of high-level strategy and immersive policy work. The Director plays a key role in shaping and advancing the Port's goals and objectives, which involves staying current on legislative and regulatory actions and determining their potential impact. The Director will also collaborate with staff on policy briefs and participate in the legislative process by drafting and sponsoring legislation. The Director will prepare reports, press releases, and Congressional and State testimony, as well as representing the Port on committees, task forces, and in policy meetings. Maintaining relationships with legislators, policy makers, regulatory agencies, and community leaders is critical in this role.

THE IDEAL CANDIDATE

THE IDEAL CANDIDATE WILL have prior experience in a port or a federal, state, or local government agency; and a background in legislative lobbying, policy development, or government affairs. They will be a strategic thinker and dynamic communicator, with strong public speaking and presentation skills. This individual will also possess a deep understanding of legislative processes, coupled with the political acumen and emotional intelligence to navigate complex stakeholder relationships. They will be adept at developing and executing comprehensive legislative agendas and strategic plans, with an eye toward innovation and sustainability. The ideal Director will thrive in a fast-paced environment, showcasing resilience and adaptability, and pivoting efficiently between competing priorities. They will possess a strong sense of integrity, discretion, and diplomacy in order to seamlessly navigate a fluid political landscape.



MINIMUM QUALIFICATIONS

Education: Bachelor's degree in public affairs, political science, public administration, public policy, law, business, or a related field.

Experience: 10+ years of increasingly responsible professional experience in policy development, legislative research and advocacy, or intergovernmental relations.

Desired Qualifications. **Education:** Master's Degree, MBA, or JD.

SALARY & BENEFITS

An annual salary of **\$210,000 to \$255,000 DOE/DOQ** and an attractive benefits package that includes:

Transportation. \$550 per month.

Executive Leave. 40 hours per year.

Retirement. For new members, CalPERS 2% @ 62, coordinated with social security. Current member contribution is 8.00% for CalPERS, and 6.2% for social security, paid by the employee.

Bonus Pay for Performance

Deferred Compensation. City match up to 2% of base salary for all qualified members that are contributing to the 457(b) plan. City match is 3% of base salary for all qualified PEPR CalPERS members.

Group Health Insurance. Medical and dental options (HMO and PPO). Free vision coverage.

Life Insurance. City-paid policy of \$20,000 plus executive insurance benefit equal to 3x annual salary, up to a maximum of \$500,000.

Short- and Long-Term Disability Insurance

Vacation. 10 days per year.

Vacation Accrual Adjustment for Prior Service

Sick Leave. 8 hours per month.

Paid Parental Leave. After six (6) months of City employment, the City pays up to 30 consecutive days (160 hours) for eligible employees.

Holidays. 11 scheduled holidays + four personal holidays per year.

Bereavement Leave. 5 paid days.

Education Reimbursement Program

Annual Physical Examination

Public Student Loan Forgiveness

529 College Savings Plan

Read the comprehensive details of the Port of Long Beach employee benefits here.

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LEARN MORE: ATTEND AN INFORMATION SESSION

To learn more about this exciting career opportunity and the Port of Long Beach, please join our virtual information session on **THURSDAY, FEBRUARY 8, 2024, at 5 :00 pm PST**, via MS Teams. This is a unique opportunity to hear first-hand about the position, speak directly with hiring leaders, ask questions, and learn why the Port of Long Beach is your employer of choice! Candidates are not required to be on camera. **To join audio only, call +1 323-451-1087, Phone Conference ID: 775 503 703 #.**

[CLICK HERE TO JOIN THE MEETING.](#)

HOW *TO* APPLY

For first consideration, apply by **FEBRUARY 14** at:

WBCP JOB BOARD



SECURE THE DATES. Round one interviews will be held virtually on **FEBRUARY 28**, with finalists moving forward to in-person interviews on **MARCH 7**. Candidates invited to interview must be available for both dates.

Please contact your recruiter,
Wendi Brown, with any questions:
866.929.WBCP (9227) toll-free
wendi@wbcpinc.com